



DIRECTOR of PHILANTHROPY

“Making Friends, Telling Stories and Raising Funds”

“Create lasting solutions to end poverty, social injustices, and isolation in Toronto”. A real opportunity to lead Dixon Hall in raising funds to achieve their lofty mission – through a bold and comprehensive Philanthropic plan. The unique supportive programs and services that Dixon Hall offer make a real difference in the lives of people in east downtown Toronto and beyond. Dixon Hall wants to enthuse and mobilize more Torontonians to realize its mission across Toronto. Dixon Hall is truly a very special, multi-service, holistic community organization focusing on the Social Determinants and Health with the diverse communities in Toronto.

As the Director of Philanthropy and member of the Senior Leadership Team working closely with the CEO, you can help make this imperative happen. The Program Directors are highly committed partners with a wealth of experience in delivering a wide range of programs. There are wonderful stories to be shared with people across Toronto, with corporations and foundations in the fourth largest city in North America. You know how to partner with other organizations to support your efforts. With your well-developed philanthropic expertise, you will build trust, win friends, generate their enthusiasm and their financial participation in making a real difference in the lives of others. You will lead and inspire a small team and develop supportive relationships with internal program leaders. Since 1929, Dixon Hall has been pioneering new programs and services to bring the Social Determinants of Health to life—to end poverty, hunger and homelessness. A truly unique opportunity for a cause-driven philanthropic leader!

You know how to reach out, make friends and raise funds—have impact. You have demonstrated your ability to build and successfully implement a comprehensive Philanthropic Plan and ensure the resources and support you need to be successful: Board, Leadership Team, Staff and Volunteers. You have earned a reputation for success in Philanthropy in 6-8 years’ progressive leadership roles in a mid-size organization, preferably a cause-driven, service organization. You have a College or University degree and ideally a CFRE. Your written, verbal, listening and presentation skills are excellent. Your ability to excite and win internal and external followers using a wide range of philanthropic tools is exemplary. A cause that has generated a highly committed Dixon Hall team excites you. You want to be part of their ongoing success. You are innovative and a remarkable relationship-builder.

You have strong proficiency in the MS Office suite, MS 365, a philanthropic data base, and a

variety of online fundraising tools. You are a seasoned steward of donors, the friends you make. You are highly energetic and well organized.

You are able to provide a “Clear” vulnerable sector police background check on an “as required” basis. You can provide evidence of full vaccination (minimum of two doses) against COVID-19, and you must be qualified to work in Canada legally.

To apply, please e-mail your resume and cover letter as a single word or pdf document to heather@blunoseandcompany.com.

Blunose and Company, and Dixon Hall Neighbourhood Services are committed to ensuring an inclusive selection process and work environment. If contacted for an interview, please advise us if you require any accommodation during the interview process. The hiring process is governed by Dixon Hall Neighbourhood Services Race Relations and Employment Equity Policies and Blunose and Company is well versed in Equity, Diversity, Inclusion and Human Rights, and committed to ensuring an inclusive selection process.



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